

Roto Inside

Customer and partner information | Issue no. 60 | 12/2025

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**For greater security
and energy efficiency**

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#perfectmatch
**Product, System expertise,
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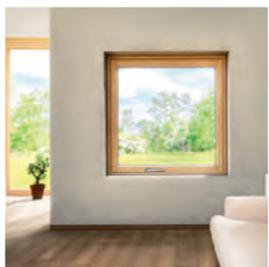
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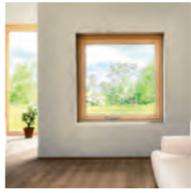


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Pure design and complete comfort for any space

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Wired contacts

For greater security and energy efficiency



Compatible with our hardware: wired contacts from the Roto E-Tec Control range

■ **Electronics** Electric windows boost security, living comfort and energy efficiency in buildings. Our Roto E-Tec Control range offers wired contacts of certified quality.

The contacts are compatible with the Roto NX and Roto AL Tilt&Turn hardware, as well as with the Roto Patio Inowa, Roto Patio Alversa and Roto Patio Lift sliding hardware. Optimally coordinated deadbolt switch contacts are available for monitoring main doors equipped with multipoint locks from the Roto Safe series.

Locking and opening monitoring

The Roto E-Tec Control | MVS system uses its contacts to detect whether windows, doors and sliding elements are only pushed to or are actually securely locked when the burglar alarm system is activated. It is certified for use in burglar alarm systems with medium to high burglary protection (VdS classes B and C, EN classes 2 and 3).

Space-saving thanks to concealed installation

On timber and PVC windows with Roto NX, the MVS-B contact element can be installed concealed under a striker. This means that enough space remains in the rebate for the required number of locking points, which can be placed in any position. The hardware, including Roto E-Tec Control contacts, can be processed on the standard production line.

Deadbolt switch contacts for multipoint locks

Roto Safe deadbolt switch contacts for monitoring locking of the main door are built into the frame component. If the main deadbolt of the multipoint lock is moved, the contact reports this change to the burglar alarm system.

Energy saving made easy

The Roto E-Tec Control | MTS magnetic thermostat sensor ensures greater energy efficiency

by indicating to heating and air conditioning systems that a window is open. These are automatically turned down during ventilation. Once the window is closed, they return to normal operation.

Protecting the room air

If extractor hoods are used at the same time as fireplaces or gas central heating systems while windows are closed, the volume of carbon monoxide in the room air can increase and the oxygen content can drop to dangerous levels. The Roto E-Tec Control | DAS extractor hood control protects people and animals from this danger by automatically interrupting the power supply to the extractor hood when the window is closed.

Potential-free contacts for ease of integration

How flexible are you with the contacts from Roto? The MVS-B contact element, the Roto E-Tec Control | MTS magnetic thermostat sensor and the Roto Safe deadbolt switch contacts are potential-free, which means that they can be integrated into all standard BUS and smart home systems.



The Roto E-Tec Control | MTS magnetic thermostat sensor indicates to heating and air conditioning systems that a window is open.



Can't be seen even when the window is open: the MVS-B concealed contact element.



Roto E-Tec Control | DAS automatically interrupts the power supply to the extractor hood when all windows in a room are closed.



➤ Available to download: the Drive&Control brochure provides an overview of Roto E-Tec Control

ftt.rot-frank.com/en/bro-dc

In conversation



An interview with
Marcus Sander,
CEO of Roto Frank Fenster-
und Türtechnologie GmbH

Roto Inside: Mr Sander, in your opinion, what were the highlights for Roto Window and Door Technology this year?

Marcus Sander: We kicked off the year by attending the BAU world-leading trade show together with existing and potential customers. This was a very motivating and fruitful start to the year for us.

We further consolidated our role as a reliable partner to the international window and door industry. One example of this is our complete acquisition of the Hungarian company Elzett Sopron Felületkezelő Kft, which was finalised this year. This is intended to strengthen our key expertise in the surface treatment of window and door hardware.

We were honoured to receive many important accolades for our group. Deventer won the Reynaers Aluminium Supplier Award in the "Operational Excellence" category, which is testament to our innovative spirit, effective product solutions and ultimate delivery reliability. At the same time, Ultrafab received the prestigious FGIA Award for 50 years of distinguished contributions to the development of quality standards for the North American window and door industry.

Being named Germany's "Employer of the Year" again in 2025 is a huge success for our human resource management. A corporate culture where all staff feel valued and high standards for management and staff development ensure exceptionally high employee satisfaction around the world.

I'm particularly proud of the close collaboration with our customers and partners. Our strategic measures are taking effect, and we're seeing a positive development in many areas.

Roto Inside: Can you give our readers details of the strategic measures?

Marcus Sander: Our product development is characterised by innovation and proximity to customers. The Roto NX | C concealed hinge side is one example of our modular and easy-to-install solutions. We involve window and door manufacturers in development at an early stage and validate new concepts together with our customers.

We are continuing to expand our digital infrastructure. The ERP-based customer portal allows our customers to control their goods management efficiently and transparently. The Roto City digital consultation platform and our e-Learning opportunities offer practice-oriented support and knowledge transfer.

The systematic process optimisation in our 18 plants is another central element. Our Road to Operational Excellence is fundamental to this. With lean management, the zero defects principle and the value-stream approach, we've organised our production and supply chain so that we can respond quickly and reliably to customer needs around the world.

To accompany this, we make targeted investments in our global site structure. We create a modern working environment which optimises logistics and production processes while promoting collaboration and an innovative spirit.

Roto Inside: You'll surely be able to give us some examples of these international site investments you've been talking about.

Marcus Sander: One example of this is that our Turkish subsidiary moved to a new property in May. The site offers far more space for optimised logistics and an extended display and training area. The new office structure promotes collaboration between teams and helps boost productivity.

In North America, our seal specialist Ultrafab took a strategic step towards the future at the end of the year. The site in Greer, South Carolina, is in the process of being relocated to a larger production facility in the nearby city of Spartanburg. The new plant is larger, boasts state-of-the-art technology and meets all of our production requirements. This step paves the way for the expansion of our production capacity. Hardware solutions from Roto North America will also be stored centrally at this location in future. This will ensure quicker availability and optimised delivery processes – a clear advantage for our partners in the region.

We're continuing our growth trajectory in South America, too. At the start of 2026, our team in Argentina will take over a new site in Buenos Aires. Alongside the attractive, conducive working environment, it also offers more space for on-site logistics. We will report on these two new sites in the upcoming issues of Roto Inside.

Roto Inside: You've already highlighted the importance of proximity to customers, system expertise and sustainability several times. What tangible impact have these topics had over the course of the year?

Marcus Sander: Our existing and potential customers appreciate that our system expertise – the perfect interaction between hardware and seal – gives them added value that secures their future. With Deventer and Ultrafab, we offer support, production and delivery close to customers wherever they are in the world. Our range of services is further expanded by the addition of our glazing blocks. That's a real perfect match. The modular structure of our systems and the use of identical parts make our customers' production processes as flexible and efficient as they can be.

Our approach to sustainability (<https://ftt.roto-frank.com/en/sustainability>), in particular our investments in renewable energy sources and the validation of our climate targets in accordance with the SBTi standard, has further elevated our profile as a responsible partner. The positive feedback and gains on the market confirm that we're on the right track with our strategy.

Roto Inside: The Fensterbau Frontale in Nuremberg is certain to be an industry highlight in 2026. How important is this trade show to Roto FTT and what's in store for attendees?

Marcus Sander: The Frontale is one of the most important leading trade shows for us. This is where we will showcase innovative solutions that meet the current and future requirements of the industry. I'm especially looking forward to sharing animated discussions with our customers, partners and interested parties in person.

Roto Inside: What are your expectations and objectives for 2026?

Marcus Sander: We want to further consolidate our position as a reliable partner and open up new markets together with our customers. Major challenges still lie ahead of us: a shortage of skilled labour, geopolitical uncertainty and increasing requirements for sustainability will continue to be felt next year. But we're certain that we're in the best possible position to face these, with innovative spirit, flexibility and a strong team. Our objective remains to create added value for our customers and be successful together.

Roto Inside: Is there anything in particular you would like to share with the customers and partners as this year draws to a close?

Marcus Sander: I would like to extend my heartfelt thanks to them for placing their trust in us during collaboration. Their feedback, suggestions and commitment are the basis of our shared success. Let's continue shaping the future together in 2026. I look forward to meeting many customers and partners in person.

New for aluminium Turn-Only windows

Retaining restrictor for direct positioning

■ **Aluminium** Do you work on profile systems with a Euro-groove and either the Roto AL or Roto AL Designo hardware product range? Then you can now offer your customers even greater comfort with a handle-controlled retaining restrictor for Turn-Only windows up to a sash weight of 200 kg. Its unique selling proposition is that it can be adjusted in any way and positioned directly.

The new retaining restrictor is installed in the rebate at the bottom of the hinge side so that it is concealed. The window doesn't need to be taken out of the standard production line to do so. If the strikers are designed and positioned accordingly, even a window with a retaining restrictor can be equipped for resistance class 2. Our Sales department would be happy to advise you on implementation with various window systems.

Putting an end to temporary improvised solutions

The Roto AL retaining restrictor offers your customers clear added value in day-to-day life, as they no longer have to place heavy objects on the windowsill to stop an open window sash from accidentally swinging open or slamming shut. It is intuitive and easy to use.

Simply open the window sash as far as you want and then lock it by turning the handle back. This stops it from accidentally swinging open or slamming shut, for example in draughty conditions. A lockable handle can also be combined with the new retaining restrictor.

The restrictor's hinge side is protected in the event of incorrect operation thanks to a slide function. Its retaining force can be individually set for the customer.

Retrofitting made easy

The new retaining restrictor gives you another option for retrofitting and upgrading aluminium windows which have already been installed. If you mention the possibility of added comfort during window maintenance, you will often find out that end customers know how important an effective locking mechanism is. Especially when the technology comes from a renowned hardware specialist and is easy to install using an assembly clip.

The AL retaining restrictor from Roto is concealed but always there and can be activated as required in just one step – it's winning over builders and simply makes windows better.

The new retaining restrictor for aluminium windows with a Euro-groove is a handle-controlled solution for greater comfort. Sashes on Turn-Only windows are simply locked in any position by turning the window handle.



Concealed hinge side Roto NX | C

Pure design and complete comfort for any space



The new version of the concealed hinge side in the market-dominating Roto NX Tilt&Turn hardware product range is a real all-rounder – compatible with many components for high standards and special solutions.

■ **PVC | Timber** With the Roto NX | C concealed hinge side, you can now also produce Turn-Only and Tilt-Only windows with a comfort function to meet particular requirements. This brings the very best design and sophisticated functionality into any space.

The Roto NX | C concealed hinge side for timber and PVC windows has conquered the market since its launch in summer 2024. One of the reasons for this success is that it can be combined with almost all components from the Roto NX Tilt&Turn hardware product range. For any requirements and any space. If there is a request for a window which can be operated by a wheelchair user, the Roto NX range offers everything you need for production and for combining with our concealed hinge side.

Comfort for all

The Roto hardware with a comfort function makes it easier for people with a disability to open and close windows. The ergonomic handle at the bottom of the frame profile is easy to reach, even when seated, and improves the lever effect, for example when used from a wheelchair. A special Comfort arrestable ventilation stay combined with the corresponding stay arm and the stay guide also helps with operation. It is easy to open the window up to a defined angle. If necessary, it can be opened all the way in just a few additional steps.

If you already work with our Roto NX hardware product range, you can quite simply integrate both the hinge side C and the hardware with a comfort function into your production process. It is possible to produce Turn-Only window sashes with a sash rebate width from 620 to 1400 mm, a sash rebate height from 620 to 1600 mm and a weight of 100 kg. Tilt-Only window

sashes with a width of 680 mm to 1400 mm and a height of 530 mm to 1600 mm can be manufactured. This also applies to windows with a comfort function: the hinge side C offers vast design freedom. You can produce very wide, slim or high elements just as easily and reliably as windows in standard formats.

Invisible and indispensable

Roto NX | C disappears into window profiles with a 13 mm hardware axis so that it cannot be seen and was designed to offer limitless possibilities when creating design-oriented windows. All of the components on the hinge side, including sash stay and pivot rest, are in the sash rebate and therefore aren't visible when the window is closed. This means that building elements equipped with Roto NX | C meet the demands of modern interior architecture. And they do this in many formats up to resistance class RC 3.

All-rounder

Discerning customers can get (almost) anything they want from you: robust windows and doors offering a high level of comfort with the very best, harmonised design for any space. As a fabricator of Roto NX, you benefit from a uniquely extensive modular hardware system and sophisticated, concealed hardware technology.

As part of QM 328, all of the components mentioned in this article passed the tests for compliance with durability class H3 in accordance with DIN EN 13126-8 (20,000 cycles) and for compliance with corrosion resistance class 5 in accordance with DIN EN ISO 9227 and EN 1670. Tested quality from Roto – the best assurance for you and your customers.



The ergonomic handle on the Roto NX hardware with a comfort function improves the lever effect. Optimally coordinated hardware components in the rebate make operation even simpler. They are concealed, just like the Roto NX | C hinge side.



↗ **Roto NX | C: comfort feature for barrier-free ventilation**

ftt.roto-frank.com/en/nx-c-comfort-ventilation (YouTube)



↗ **Details on the Roto NX | C hinge side**

ftt.roto-frank.com/en/roto-nx-c

perfecta Fenster Vertriebs- und Montage GmbH, Germany

A renovation professional counts on Roto NX

■ **PVC** For decades now, perfecta Fenster Vertriebs- und Montage GmbH has been focusing on the needs of homeowners who would like to replace their old windows with new ones. The company began working with Roto in 2024.

perfecta sees itself as a dependable partner with high standards in design, quality and service. With around 120 members of staff, two production sites in Westendorf and Grimma, and information and distribution centres throughout Germany, the family-run business is independent and close to its customers. This proximity can be seen not only in a tailored, solution-oriented service for renovations, but also in the continuous development of the product range.

Proximity to customers put into practice

The family-run business developed the ift-certified “no-mess window replacement” installation system back in 1978. Tailored product solutions of the highest standard and an openness to new ideas and innovations continue to shape the company to this day. In the new millennium, Ines and Stefanie Karl from the third generation of the family took over management responsibility. Something they both have in common is a passion for the continuous improvement and successful further development of perfecta. They choose their business partners with care and in close consultation with their managers. This is because they aim to consistently promote product design, production processes and digitalisation together with expert partners.

Choosing a partner with clear objectives in mind

In early 2024, perfecta decided to enter into a strategic partnership with hardware manufacturer Roto. Ines Karl is pleased with the journey they have been on together so far: “Just a few weeks after the initial contact, we were holding intense discussions on a large scale. As part of these, we defined specific tasks and clearly formulated the expectations on each side. Before long, we were certain that close and structured collaboration would result in the perfect solutions, so we sealed the deal on the partnership.”

A single security striker for multiple depths

Stefanie Karl recounts a particular challenge: “Our windows are equipped with security strikers and compatible security cams at all locking points. Even in the basic version, we therefore offer a high level of burglary protection – combined with an excellent design and exceptional operating convenience. At the same time, we want our production process to be economical

A single security striker for all depths: With streamlined inventory in mind, Roto developed a Roto NX security striker for universal use – compatible with all of the profile versions used by perfecta.

Sharing ideas at Roto in Leinfelden: Stefanie Karl (perfecta Fenster) learned about the production processes on site and discussed innovative approaches to window production with Christoph R uth, Branko Beclin and Holger Naumann (from left to right).



with as many identical parts as possible for all models and both depths. So we were looking for a manufacturer who was prepared to really get to grips with our window systems. A partner who was able to deliver the perfect hardware system for perfecta.” Roto was happy to take on this challenge.

The first step was to develop and test configurations based on the Roto NX Tilt&Turn hardware system for the different models from perfecta. Christoph R uth from the Roto Lean Management team recalls what the experience was like at the start: “We were filled with ambition when we learned that perfecta previously had to work with different security strikers when processing white profiles and profiles laminated in colour. We wanted to optimise this with streamlined inventory in mind. And at the same time, it was important to achieve the aim of ‘operating convenience’ that we set ourselves, ideally with a single security striker

that is a perfect match for the different profile systems. We somehow felt that we could take things one step further.”

New driving force

Holger Naumann, the assigned adviser in the Roto sales team, has been providing support to perfecta at the Westendorf site since the contract was formed. From day 1, he has been part of the project team, which he says has a special atmosphere: “Straight away there was a huge driving force behind the collaboration because everyone saw and wanted to exploit the opportunities for optimisation.” The two Karl sisters also felt this. “Roto professionally organised the entire conversion process. All the cogs meshed perfectly together,” recalls Stefanie Karl. Lean Production and Process Support, the Data Service, Product Development and Sales tackled every challenge that cropped up and didn’t take long to find an outstanding solution.

Changing hardware within five months

The plan was to switch over production at perfecta in Grimma in September 2024, while maintaining the same high level of productivity. This was agreed on in April 2024. While the changeover to working with Roto NX and the Roto NX | C concealed hinge side then took place in a strictly organised process, design engineers at Roto were working on a new striker. The Roto Data Service developed whole-new machine data in a short space of time. This was necessary because hardware solutions for perfecta’s renovation windows aren’t directly comparable with those of a standard new-build window. Over the summer months, production staff and fitters at perfecta’s sites in Westendorf and Grimma were taught how to process, set and adjust the new hardware. Some new shelving was procured for workstations in production and a Kanban system was established.

Even now, after working with Roto NX for more than a year, perfecta’s staff and distribution



Consumers can scan the QR code on the info clip to be taken to information that is useful for them on the perfecta website.

partners remain full of praise, reports Ines Karl. “Changing hardware in this short time frame was a huge challenge for us. One that our team not only accepted but easily overcame in collaboration with Roto. Our production process is efficient. Windows of consistently high and long-lasting quality leave the plant. This makes our staff very happy. And our customers too, of course.”

Ease of installation, strong design

Around 90% of all the windows sold by perfecta feature the “Roto NX | C” concealed hinge side. Ines Karl describes this as “an exceptional product” which can be used to produce sashes up to 150 kg and makes window installation simpler. perfecta’s distribution and installation partners are similarly pleased with the outcome of the changeover to Roto hardware technology.

Stefanie Karl ends the conversation by stating: “Better windows for a better future – this is the joint promise that perfecta and Roto make to our customers.”

www.perfecta-fenster.de

“No-mess window replacement” – perfecta fulfils this promise together with its distribution partners. (Image: perfecta Fenster Vertriebs- und Montage GmbH)



Ines and Stefanie Karl from the third generation of the family took over management responsibility at perfecta. (Image: perfecta Fenster Vertriebs- und Montage GmbH)



perfecta produces PVC windows in depths of 70 and 82 mm specifically for “no-mess window replacement”. (Image: perfecta Fenster Vertriebs- und Montage GmbH)

Roto City at Fensterbau Frontale 2026

Where connections are made and people come together



Urban living at Fensterbau Frontale 2026 in Nuremberg: Welcome to the City Park in the Roto City in hall 1, stand 303/304.

A change with added value How perfecta benefited from switching to Roto

As is standard when preparing for a hardware change-over, a Roto Lean Manager, a specialist from the Roto Data Service and the assigned customer adviser in Roto Sales were in constant dialogue with the project team at perfecta to ensure the company was as prepared as possible for the conversion. At the same time, they coordinated directly with the manufacturers of the production plants and the ERP system.

Managing Director Ines Karl is pleased as she recalls: “This work meant that the conversion was prepared so well in record-breaking time that there were no problems in our processes.” The people at Roto embody a culture of openness, team spirit and a focus on objectives that she won’t forget in a hurry, while her sister Stefanie Karl adds: “We struck up a good rapport right from the beginning, and Roto didn’t disappoint us.”

A single striker for all profile versions

Lean Manager Christoph R uth is excited about a special Roto NX striker: “We wanted all windows from perfecta to offer ultimate operating convenience. The profiles were the main challenge. The frames of the renovation windows are very different from those of a standard new-build window, which is due to the nature of the installation system.”

Together with his colleagues, he began by testing the torques of different windows from perfecta with various profile geometries. It became clear that a striker with a point of entry that can be flexibly adapted is required for universal use in all profiles. Since September 2025, perfecta has been working with a new frame component developed by Roto which can be installed in different positions.

Branko Beclin comments on this new development: “These types of customer-specific solutions and improvements show that the changeover processes are accompanied by significant improvements to processes or products.”

■ Company When the city meets nature, movement meets stillness and the indoors meets the outdoors, a place of connection is created. It’s precisely this space “in between” that we’ll be showcasing from 24th to 27th March 2026 at Fensterbau Frontale in Nuremberg.

Our stand 303/304 in hall 1, covering around 1200 square metres, is inspired by the digital Roto City. It invites our visitors to discover life “in between”. That’s where our products in windows, doors and facades link people and spaces, create transitions, enable movement and provide a sense of safety and security.

The City Park as the centrepiece

At the heart of the stand is a city park which replicates the natural landscape and is the connecting element that links of the building types in the Roto City. At the same time, it has seating options which encourage visitors to have professional discussions and personal dialogue.

All of the room situations can be accessed directly from the City Park: from the home and the office, through to the hotel, boarding house and villa. Each building in the specific room installation showcases the variety of our products in all frame materials and opening types.

Technology you can feel

We will be showcasing hardware solutions for windows, sliding elements and entrance doors. As a visitor, you will experience firsthand the functionality and comfort of our hardware technologies at the exhibits themselves. You will be accompanied by our experts who give you personalised advice in your language.

You can count on one thing: the product solutions on show meet all specific function, comfort and design requirements of modern building elements of all opening types used worldwide. You don’t need to stick to what you know – you can branch out here and find new inspiration: exciting product developments are setting new standards in functionality and design.

#perfectmatch

The seal solutions from our specialist Deventer and our product range for reliable glazing also form part of your trade show experience in the living Roto City. Together with the hardware solutions, they’re the perfect match for modern window and door systems.

Roto City – digital accompaniment to the trade show experience

Anyone who isn’t able to attend the trade show in person has the opportunity to experience the Roto City online. The virtual consultation platform offers access to all of the product themes that will be presented, with tailored guidance by a Roto adviser at any time after the trade show starts. After the trade show, you can take the opportunity to get in touch with your contact at Roto to experience the highlights, whether again or for the first time, and to delve deeper into them.

Roto social media – don’t miss out

Visit us on LinkedIn and Instagram. Join us as we get ready for the trade show and experience everything that’s going on in our Roto City at first hand during the trade show from 24th to 27th March.

We will be sharing our latest impressions directly from the stand and showcasing our products and individually tailored hardware solutions over the four days of the trade show. You will find all of the impressions and live updates under the hashtag #RotoCity – for everyone who would like to join us digitally.



➤ **Roto NX: one hardware system – limitless possibilities**

ftt.roto-frank.com/en/bro-roto-nx



ftt.roto-frank.com/en/linkedin



ftt.roto-frank.com/en/instagram

Product

How do we come up with our products, which set standards around the world? The answer lies in the unique combination of an understanding of the market, technical excellence and proximity to customers. At the forefront is our Product Management, which identifies our customers' requirements at an early stage together with Sales, Lean Management and Development. Our concept of the "perfect match" – the coordinated interaction between hardware, seal and glazing technology – means that our customers' window and door solutions offer exceptional ease of use and functionality.

We remain true to the modular principle for the product development of our hardware product ranges, as it provides a substantial economic benefit for window and door manufacturers: If hardware components can be used to produce different elements and opening types and are compatible with all frame materials, this greatly improves the efficiency of building element manufacturing.

We systematically design our hardware and seal systems to incorporate ease of installation. Many components can be used for several opening types and different systems in terms of the use of identical parts. Most of our hardware product ranges can also be processed in very slim profiles and open up a wide range of applications.

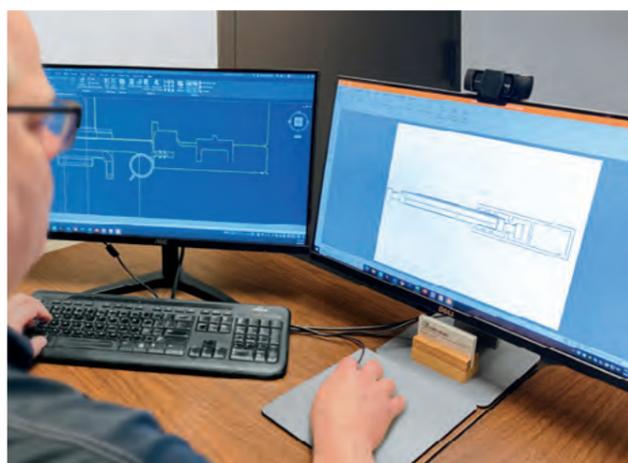


System expertise

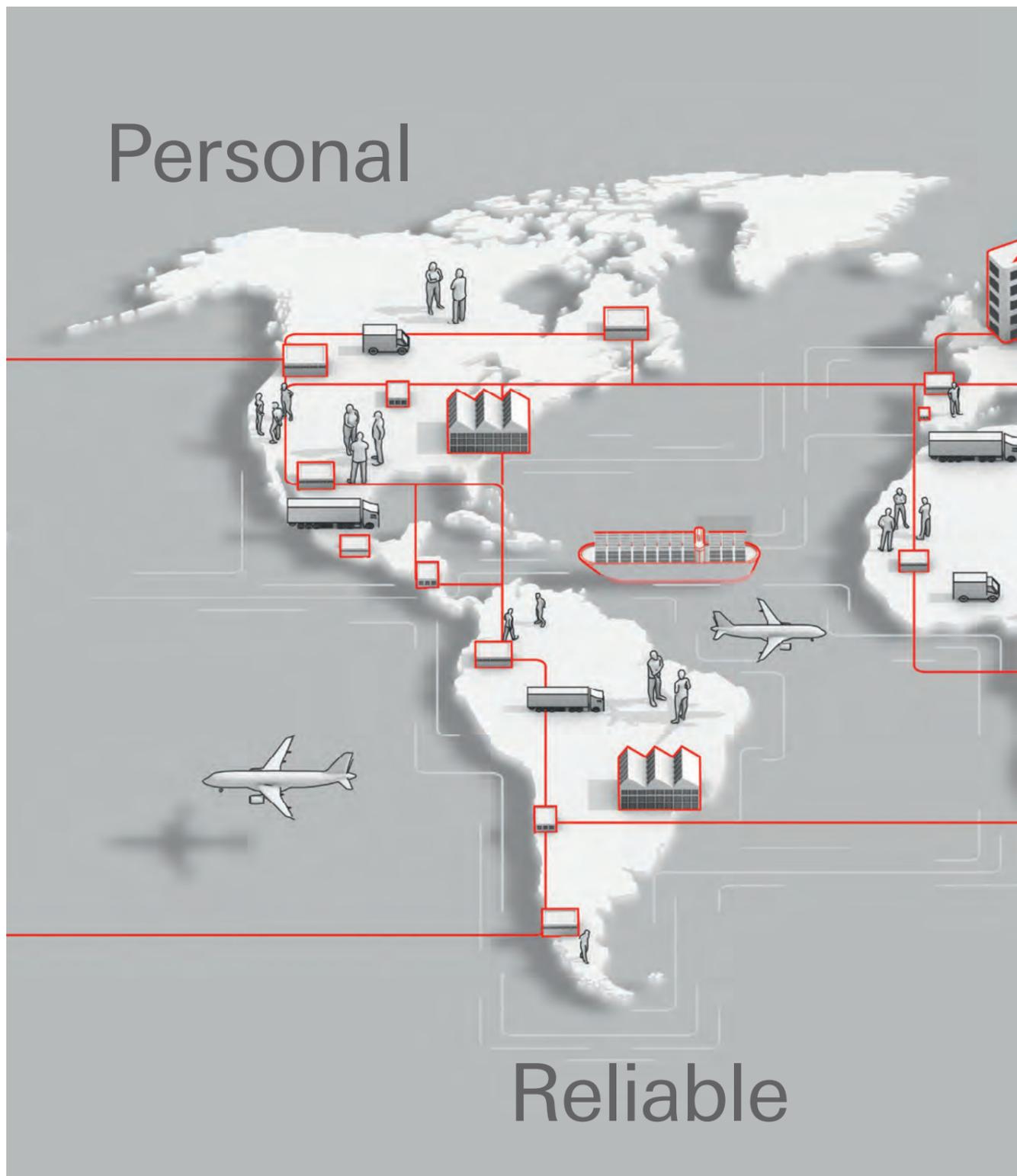
Innovative products with the technological backbone of a modular system, available in high quality and at short notice thanks to short delivery periods and accompanied by sound technical support – these are all defining features of our individual system expertise. This pays off in many ways for our market partners.

We cater for all opening types and frame materials worldwide. The performance of our hardware technologies, seals and glazing blocks is verified by certifications. The interlinked systems consisting of hardware and seal can be processed efficiently and offer end users numerous advantages. This is how we lay the perfect foundations for your success, in terms of both your customers and the market environment.

The strength of our hardware systems lies in their consistency. Whether they're windows or doors, Tilt&Turn or sliding elements, our solutions work together, creating real added value for fabricators and end customers. This is also true of our Door solutions. Multipoint locks, thresholds and main door hinges offer a perfectly coordinated complete package for doors. The consistent interlinking of the components provides reliability and efficiency – both in production and in day-to-day use.



#perfectmatch – Roto represents an innovative spirit, technical excellence and animated partnerships with window and door manufacturers. Our strength lies in all-encompassing solutions consisting of product, service and support.

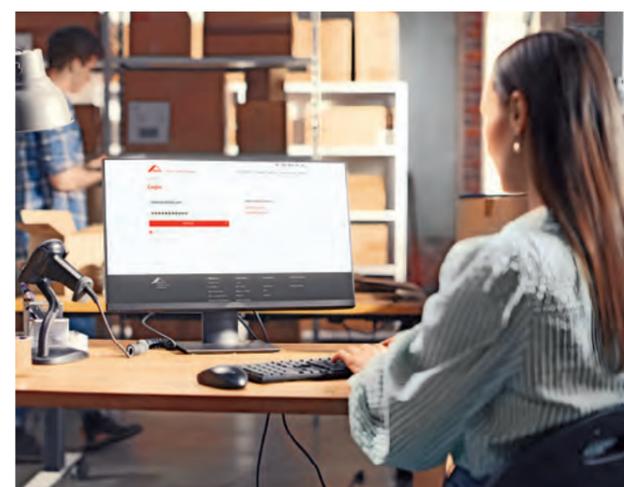


Service

We support our customers around the world with extensive test services, digital services and e-Learning sessions. Our customers can have their window and door systems undergo a performance test in international Roto test laboratories. All tests are carried out in accordance with the latest national and international standards and guidelines. Some test centres are accredited, which means that customers can also obtain recognised certificates there. Our Sales department at Roto plays a key role in this process, because the team works in collaboration with the customer to optimally coordinate the system components and tests. Our value proposition: reliable hardware, seal and system testing from one provider.

Our customers in Europe, the USA and Canada have access to an ERP-based customer portal which provides real-time data on products, prices, orders and invoices. Individual access rights define how the users' Purchasing, Accounting or Storage Logistics departments can use this portal. Digital orders are also easy to handle.

The Roto Con Orders digital hardware configurator helps with planning window and door hardware. This application makes rapid configuration possible and offers export options for standard formats like PDF, Excel and CAD. Project-specific data can be edited within the team and stored centrally.

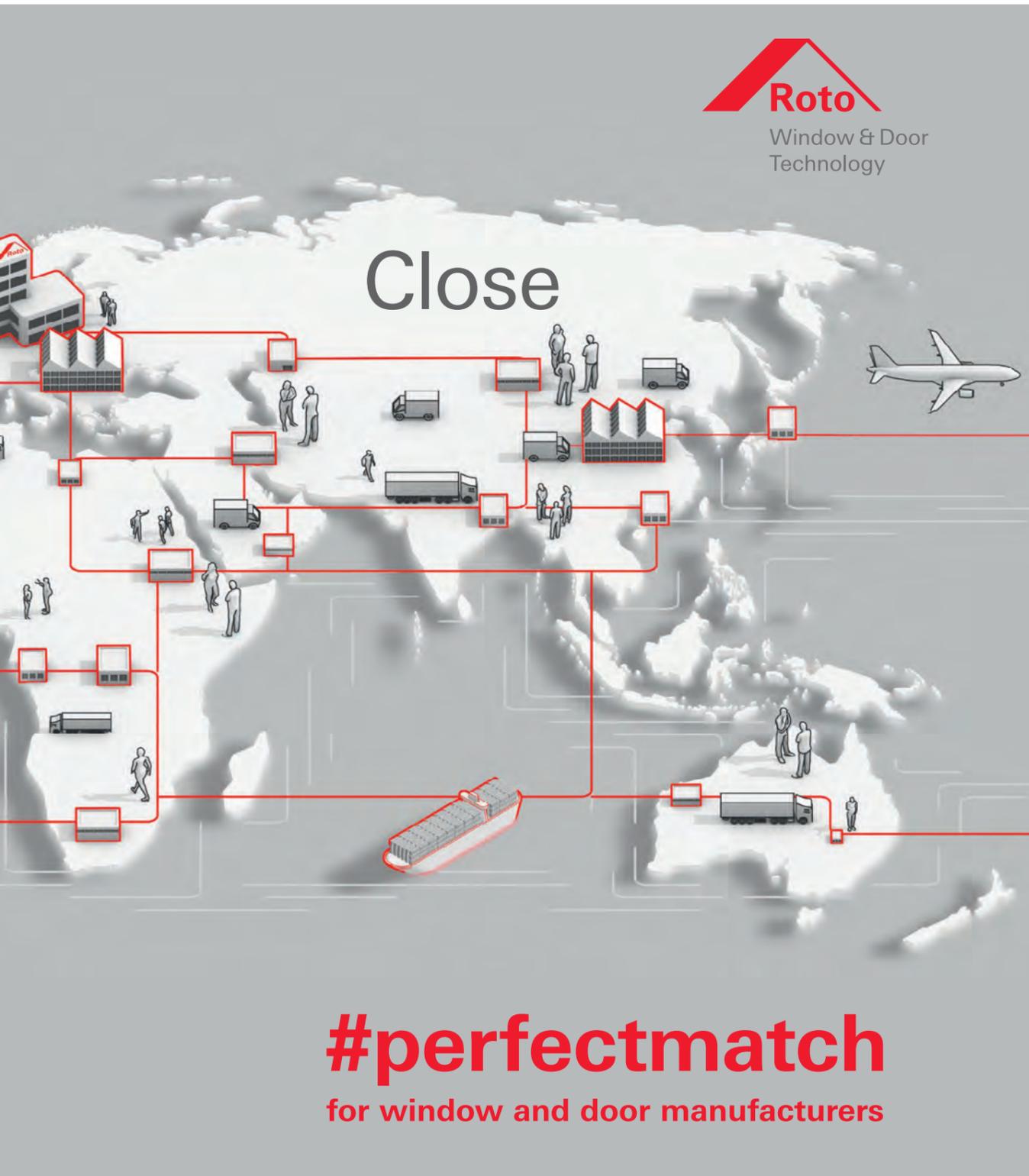


The consistent digital process chain going right through to the ordering stage ensures efficiency and minimises sources of error.

Our multi-language e-Learning platform shares sound knowledge about Roto hardware and seals. It makes learning possible, any time, anywhere, and promotes the digital transformation within the industry.

[↗ back to the content](#)

As a global system supplier of architectural hardware, seals and accessories, with 18 production plants, more than 30 sales subsidiaries and 31 logistics and distribution centres, we're exactly where our customers are: personal, close and reliable.



Globality

For 90 years, the Roto brand has stood for stability and reliability in the construction industry. With our global radius and around 4000 members of staff worldwide, we continue the tradition established in 1935 by Wilhelm Frank of thinking and acting responsibly. Our 18 production plants, over 30 international sales subsidiaries and 31 logistics and distribution centres make us an international player and a global partner with local networks for window and door manufacturers.

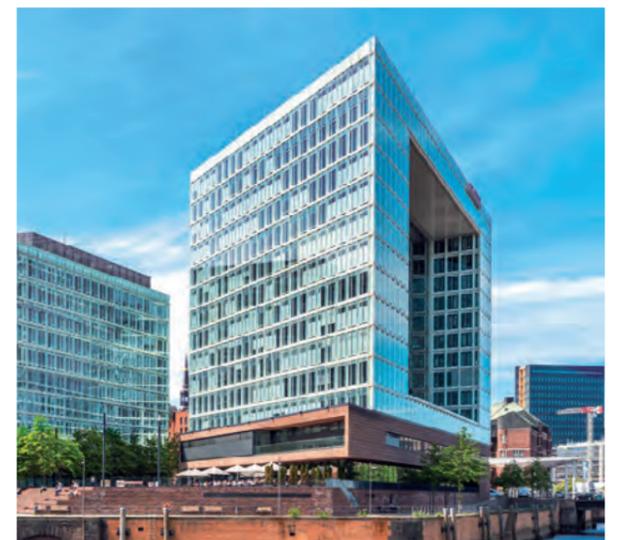
Our entire supply chain is based on a control principle: as soon as an order is recorded in one of our sales companies, the Production department knows what is required, when and where. The dispatchers at our plants are responsible for ensuring availability. These are people with experience, an understanding of our systems and a clear goal: not only meeting the demand of our customers but also intelligently managing buffer stock. This gives rise to a system that is based on acting proactively instead of simply reacting and that remains stable even in the event of changes at short notice.

The digital linking of our plants, sales subsidiaries and logistics and distribution centres forms the backbone of our global supply chain. But what matters is how this structure is used: not centrally, but close to the customer. We produce where there is demand. Our consistency in implementation makes us a perfect match around the world – particularly for companies who have to react to international markets with their own unique requirements.

The Roto Group has set itself a climate target: by 2030, we will reduce our Scope 1 and 2 greenhouse gas emissions by 50% compared to the base year of 2022 – both throughout the group and around the world. This relates to the totality of the energy we produce ourselves at our sites or purchase from energy producers. We are also aiming to reduce our Scope 3 greenhouse gas emissions by 25%. These are emissions that occur in upstream and downstream activities in our value chain. These climate targets have been validated in accordance with the SBTi standard* since March 2025.

With a whole host of targeted measures based on our sustainability strategy, we will therefore also help reduce the upstream greenhouse gas emissions of our customers and partners.

*Go to <https://www.roto-frank.com/en/sustainability> to find out more



"Ericus-Contor", Hamburg: Roto hardware with integrated cleaning and maintenance function for floor-to-ceiling aluminium Turn-Only sashes



"Tour Incity", Lyon: fully concealed Roto AL Designo for Turn-Only windows and balcony doors

Consultation

Personal discussions create the basis for market-defining hardware solutions. This is yet another reason why we attend global industry trade shows. At the same time, we are continuously expanding our digital communication and presentation channels such as the Roto City. This digital sales platform offers an innovative way to experience hardware solutions online, in detail and specific to the application. Roto advisers guide customers virtually through situations based on real life, therefore helping them in the planning and decision-making phases.

The advisers from the Roto Object Business help facade and window manufacturers, architects and investors around the world with planning and designing innovative new building elements by configuring bespoke hardware solutions. They make reliable statements about the technical feasibility of the planned window elements and demonstrate various hardware designs for differing demands.

With our Roto Lean consultancy service, we help our customers in the German, Austrian and Swiss markets with optimising their production processes, with digitalisation and with automation solutions, which are increasingly in demand. In close collaboration with customers,



the Roto Lean team develops specific solutions to make window and door production as efficient as possible.

All technical documents such as catalogues, installation instructions and interactive installation videos are available in the media portal on our website.

Customer benefits at the forefront of production

“ROPEX” – our Road to Operational Excellence

■ **Company** From Kaizen and the management culture through to the production system. With “ROPEX”, we have started a new chapter in our production strategy. The aim is to establish operational excellence as a permanent part of our 18 global production plants. This is linked to a clear value proposition that we make to our customers.

What’s behind this ambitious system? Dr Stefan Thiemermann, Director of Global Operations at Roto Frank Fenster- und Türtechnologie GmbH, and Stephan Strohbücker, Head of Production Management and Technology at the Leinfeld-Echterdingen headquarters, provide an insight in the philosophy, structure and implementation of “ROPEX”.

The interview shows how window and door manufacturers, Roto Window and Door Technology itself and our staff all benefit.

Roto Inside: Dr Thiemermann, with “ROPEX” you’ve introduced a new production system. What triggered this realignment?

Dr Stefan Thiemermann: We have fundamentally overhauled our existing production system to adapt it to current and future requirements.

Various sites had already taken many similar positive approaches. But these haven’t been globally coordinated or standardised until now. With “ROPEX” – our Road to Operational Excellence – we’re pursuing the objective of establishing operational excellence as a permanent part of all our production plants around the world. It’s not just about efficiency, but about a holistic system which links strategy, management, culture and methods together.

Roto Inside: What exactly does operational excellence mean to Roto?

Dr Stefan Thiemermann: For us, it means streamlined, stable processes, the very highest quality, implementation of our group-wide Roto climate targets* in production and complete delivery reliability.

Roto Inside: What demands does “ROPEX” make of the managers in the company?



“ROPEX” – the Road to Operational Excellence – represents the pathway to excellent processes based on the criteria of quality, time, sustainability and costs. The aim is to maximise customer benefits and become more competitive through optimised processes in all of the 18 plants in the Roto FTT Group.

Dr Stefan Thiemermann: Management is a key factor in our success. We take responsibility, want ourselves and our staff to continuously develop, and deal openly with mistakes, seeing them as a learning opportunity. Our management principles are based on trust, a focus on results, and prioritising what matters. Managers should act as role models and actively help shape change.

Roto Inside: Mr Strohbücker, could you explain the production system in more detail?

Stephan Strohbücker: It combines coordinated principles, methods and tools which come together to form the foundation for an excellent value chain. The criteria of quality, costs, time and sustainability* are key to operational excellence.

The system’s four fundamental pillars are the principles of zero defects, value stream, agility and clarity. They are supplemented by methods such as shopfloor management with the presence of managers on site, workplace design and value stream design, to name a few. Mindset and management, as well as the Kaizen continuous improvement process, form the basis.

Roto Inside: What exactly is behind Kaizen?

Stephan Strohbücker: It’s about continuous improvement, not in huge leaps, but in small, effective steps. We use structured improvement routines to systematically analyse problems, test out solutions and standardise successful measures. Our aim is to increase the speed of Kaizen and therefore bring about improvement more quickly.

Roto Inside: Can you give us an example of one of the four “ROPEX” principles?

Stephan Strohbücker: Let’s take our focus on the value stream as an example. This aims to optimise the entire flow of materials and information – from the customer enquiry through to delivery. It’s about preventing waste and putting customer benefits at the forefront. Methods like value stream analysis, standards in plant planning and workplace design, and fast machine set-up play an important role here.

Roto Inside: Dr Thiemermann, what does “agility” mean in the context of production?

Dr Stefan Thiemermann: Our environment is becoming more uncertain, volatile and complex. For us, agility means being able to flexibly respond to changes on the market. We achieve this through interlinked systems, a consistent control principle, and by striking the perfect balance between capacity and cycle times, especially in continuous production.

Roto Inside: And what’s behind the principle of clarity?

Dr Stefan Thiemermann: For us, clarity means a safe, ergonomic working environment, visual standards and clarity in management and communication. In this way, non-conformities can be quickly identified and rectified in all 18 FTT plants.

Roto Inside: How do you manage to implement such a comprehensive system at global level?

Dr Stefan Thiemermann: “ROPEX” is a global vision with local implementation. It’s applied in all of the production plants – adapted to the specific situation, but with a shared understanding and aim. An interdisciplinary project team made up of plant managers, regional experts and global process managers continues to take further development and standardisation to the next level, while local teams use methods and tools and achieve operational improvements.

Roto Inside: What conclusion can you draw from the implementation activities that have been completed so far?

Stephan Strohbücker: Our Road to Operational Excellence is not set in stone; rather, it is a living modular system. The various tools must work together to create a sound basis for continuous improvement. We undertook almost 100 projects last year, not including numerous small, daily improvement activities.

Dr Stefan Thiemermann: the Road to Operational Excellence is clearly signposted. We are continuing on this path. For our customers, our staff and the future of our company.



Dr Stefan Thiemermann, Director of Global Operations at Roto Frank Fenster- und Türtechnologie GmbH, is responsible for implementing the global “ROPEX” production system with the aim of establishing operational excellence as a permanent part of all of the group’s 18 production plants.



Stephan Strohbücker, Head of Production Management & Technology at Roto Frank Fenster- und Türtechnologie GmbH, is one of the main people in charge of implementing the production strategy and is promoting the “ROPEX” system around the world with a focus on continuous improvement and a variety of different methods.

*



➤ Sustainability at Roto

ftt.roto-frank.com/en/sustainability

The daily shopfloor management in production aims to create transparency about processes, performance and problems and to pave the way for continuous improvement. The idea behind this is for managers to be present in production every day and to have direct dialogue with staff. From left to right in the image, Leinfeld plant: Daniele Potenza (Head of Industrial Engineering, Quality Assurance), Almir Poric (Plant and Site Manager), Herbert Dräger (Head of Facility Management), Andreas Preis (Head of Assembly and Packaging) and Gerald Löchner (Head of Series Purchasing & Supply Chain Management)



Key Account Management at Roto Aluvision

Expertise for global facade construction

■ **Aluminium Specialists** who produce custom aluminium profiles for their facade projects benefit from optimally coordinated hardware technology. Roto Aluvision has a Key Account Organisation to assist with this. One adviser centrally manages all of a facade manufacturer's projects around the globe.

There are a lot of factors at play when developing special profiles and designs for a facade based on the customer's goals. Significant investment in planning and project-specific production as well as complex logistics and installation processes hold particular challenges. Established partnerships between the facade manufacturer and its suppliers help to overcome these challenges. Aluvision Key Account Management ensures that a single point of contact is always on hand to assist an internationally active facade manufacturer.



Test set-up of two facade elements at the Roto ITC Leinfelden for the AXA Belmont Building in Brussels: colourful LSG facade panels protrude from the facade in front of the Turn-Only windows in resistance class RC 2 produced with AL Designo.

Aluvision Key Account services

- Personal: a single point of contact assigned for all of a facade manufacturer's projects around the globe
- Technical support
- Development of custom hardware solutions
- Prototyping
- Efficient validation and certification
- Individual warranty extensions
- Production support and training in window production
- Construction site visits
- Clearly structured project reports
- Project-specific documentation

Experience and innovation

For Matthias Nagat, Head of Sales and Product Management at Roto Aluvision, there's no doubt that customers like the Kyotec Group benefit from the new organisational form: "No matter where in the world a facade specialist works, the company's assigned project manager can build on the experience that the relevant Aluvision Key Account Manager already gained during collaboration. They are familiar with the customer's plants, their organisation and processes. This means they can provide the best possible support even as early as the planning and offer stages."



Employees of the Belgian Kyotec Group who are jointly responsible for production and installation of the AXA Belmont facade: Design Manager Jean-Charles Puechblanc (left) and Project Manager Nicolas Scarpulla (right).

From prototype to testing

The Key Account Manager is involved as early as the design phase so that the hardware is optimally tailored to the planned profiles. Roto designs hardware solutions based on the established data and produces initial prototypes to fulfil the task and suit the kinematics of the elements. In this way, the facade manufacturer can provide samples quickly, and profile and hardware production can begin as soon as approval has been granted. If requested, Roto can assist as the project progresses by offering training in window production and by testing the elements at the Roto test centres. All services are coordinated by the Key Account Manager.

The facade, which was originally designed for the new building by a renowned artist, gives the building its unmistakable identity with its colours. Decorative glass boxes in pink, blue and yellow are attached to the fixed mullions. The aim of the new facade is to considerably improve the thermal insulation and protection against heat, but without changing the appearance, explains Scarpulla. "This was one of many reasons why this refurbishment is a technically challenging task."

Hand in hand

Even at the planning stage, the Kyotec Group benefited from Roto's ability to calculate the kinematics of a window sash from the intended profile in a short space of time and to adapt hardware from the Roto AL Designo range. "Optimally tailored hardware is the only way to guarantee that an opening element can be operated reliably and easily," emphasises Puechblanc. "And this is exactly what we got for this project from Roto."

The globally active Roto organisation even provides support for projects which are being undertaken in different countries. "Roto's processes are reliable and precisely coordinated.



In this Top-Hung version of an Outward Opening window, the security insulating glass is front-mounted. The window offers class RC 2 burglary resistance, as was confirmed on the test rig in the Roto ITC.



Every element should be safe to open and easy to close regardless of its opening type. Roto Aluvision develops a profile-specific solution for specialists like the Kyotec Group. The opening restrictor reduces the maximum opening angle to less than 20°. It can also be used to adjust the brake force so that the sash runs in and out evenly.



Friction stays installed on both sides limit the opening angle to 20°. Locking and security strikers, which made RC 2 possible, can be seen below them.

For unique architecture

At the ITC Leinfelden, some Tilt&Turn and outward opening Top-Hung windows made up of special profiles, for example, underwent RC 2 testing for the Kyotec Group. Jean-Charles Puechblanc, who is in charge of design at the Belgian facade manufacturer, visited the Roto ITC together with Project Manager Nicolas Scarpulla to monitor the tests. "These windows are intended for a renovation," he reports. "We were tasked with refurbishing the glass and aluminium facade on the AXA Belmont Building in Brussels' European Quarter, while staying as true to the original as possible."

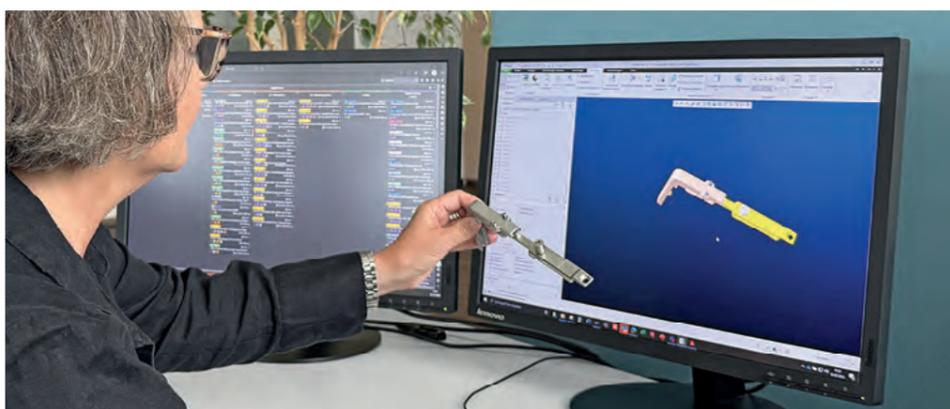
This helps us and our customers," explains Scarpulla. For the AXA Belmont project, the Key Account Manager from Roto visited both the Kyotec Group's test centre in Luxembourg and the construction site in Brussels. The clearly structured project reports were useful for the overall planning.

This is why Scarpulla "wouldn't hesitate to recommend Roto as a partner" for companies in the facade industry.

One face to the customer

Having a single point of contact at Roto, who receives and passes on all relevant information, speeds up research and decision-making processes. Puechblanc is also convinced of this: "We have to introduce complex processes often in short time frames. So it helps if you have direct communication with a well-versed partner." Once production of the elements has begun, Roto remains involved in quality management. "The Technical Service is on hand to provide us with support or, for example, to carry out tests for us at short notice, if necessary."

Project Management at the Kyotec Group is very pleased in general, adds Puechblanc: "Roto understands facade construction and profile designs. This makes the hardware solutions smart and efficient to work with. At the same time, we found the collaboration to be a pleasure and were pleased with how the focus was on achieving objectives. The people at Roto are committed and proactively contribute their own ideas. Interested in finding out more?" www.kyotecgroup.com



In the planning phase, a facade manufacturer benefits from Roto calculating the kinematics of an active sash from each profile and supplying optimally tailored hardware. After prototyping and the provision of samples, it doesn't take long until the order stage is reached.



Matthias Nagat,
Head of Sales
and Product
Management at
Roto Aluvision



↗ **Certainty in planning and implementing special aluminium solutions**

ftt.roto-frank.com/en/rob

Innovative external seal from Deventer

Rethinking dry glazing

■ **Seals** The new generation of the “DS 7354c” coextruded sealing profile from Deventer makes it possible to compensate for tolerances between the glass and aluminium shell on the outer side of a timber-aluminium window. This makes dry glazing far simpler.

The upper part of the seal on the DS 7354c coextruded silicone profile for sealing the outside of timber-aluminium windows is made from a particularly flexible foam which makes it possible for the compression to be kept consistent as the pressure increases.



Up to now, the tolerances of the insulating pane mainly had to be absorbed by the seal installed on the inside when producing timber-aluminium windows. This is why window manufacturers usually keep different thicknesses of glazing seals in stock for use on the room side. Deventer is now coming out with an extremely easy-to-install and flexible external seal which flexibly and reliably seals the joint between the aluminium shell and glass with a stop distance of up to 6.5 mm. For long-lasting, tightly sealed timber-aluminium windows.

Reliable external sealing

The upper part of the seal on the DS 7354c coextruded silicone profile is made from a particularly flexible foam which makes it possible for the compression to be kept consistent as the pressure increases. The compression is fully absorbed by the upper part of the seal without any noticeable lateral bulging, which occurs on many lip seals and can spoil the appearance.



Sealing profile specialist Deventer has developed a new external seal for timber-aluminium windows. It flexibly and reliably seals the joint between the glass and aluminium shell with a stop distance of up to 6.5 mm.

Simple glazing on construction sites

The DS 7354c can also be installed under construction site conditions and at any outside temperature, so it makes transom / mullion facades – which are not glazed until they are delivered to the installation site – easier to produce.

Also a replacement seal

The new silicone seal from Deventer is also the perfect choice for maintenance on dry-glazed timber-aluminium windows thanks to its impressive flexibility and excellent processing properties.

Manual or mechanical

The DS 7354c can be pulled around corners and features an anti-stretch thread. This means it can be inserted manually or mechanically. This is an important feature for the pilot fabricator of the new development, as this company is constantly increasing the degree of automation in its production process and would like to process sealing profiles mechanically in future.

Investment in a reliable solution

Developing the tools for producing the DS 7354c proved to be a huge challenge for Deventer and the company’s partners. But since this gave rise to an innovation for dry glazing with huge potential for additional applications in the timber window industry, the sealing profile specialist forged ahead with the new development. “We didn’t give up,” reports Jürgen Daub, Head of Product Development at Deventer.

“We’re certain that this profile design makes dry glazing far simpler and therefore more attractive for the timber window industry.”

The new glazing seal, which boasts excellent outdoor durability, is already available in Signal black and Slate grey as standard. One Deventer spool holds 250 metres, while 12 spools fit on one Euro pallet. The spools and outer packaging are made from recyclable cardboard.



Jürgen Daub is responsible for product development at Deventer



➤ You can find more information about the new glazing seal on the Deventer website:

ftt.roto-frank.com/en/ds-7354c



The new silicone seal is also the perfect choice if a replacement seal is required during maintenance on timber-aluminium windows.



Research on behalf of the customers

Mike Piqueur, Managing Director of Deventer Profile GmbH, counts on innovations for the economical production of extremely durable windows and doors. Roto Inside spoke to him about the new glazing seal. His statement:

“Roto and Deventer are continuously working on solutions which help building element manufacturers improve their product quality. We develop extremely reliable components which can also be processed by machine and are set apart by their incredible durability. The DS 7354c is the tangible result of this dedication. With the design and properties of this glazing seal, we’ve struck a chord with manufacturers of timber windows. I know that from many conversations I’ve had. Timber window manufacturers are looking for new solutions for dry glazing which can be reliably implemented, both automatically in plants and on construction sites. We make our customers’ concerns our own concerns, which is how we have proved ourselves to be the perfect match for anyone who wants to ensure their quality and design production processes resulting in easy-to-install products. While conducting research on behalf of a customer, we have once again come up with a product concept which holds great potential for the future of the entire industry.”

winsa, Turkey

Saving Energy and Securing the Future



For the Comfort Slide Plus sliding system, Winsa uses a specially developed 6-chamber profile from Deceuninck.

Maximum transparency and exceptional ease of operation with superior sealing performance – these are the qualities that make the sliding systems of Winsa’s Comfort Slide Plus series, based on Roto Patio Inowa hardware, so convincing.

■ **PVC** In 2004, Turkish uPVC window manufacturer Winsa became part of the Ege Profil Group. Since then, Winsa’s growth has accelerated significantly. We spoke with Deputy General Manager Batuhan Boyacı about the company’s future plans.



Winsa manufactures windows, sliding systems, front doors, and roller shutters on an area of 34,000 m²

“We have built a unique network of show-rooms and distribution partners in Turkey,” says Boyacı, naming one of the key pillars of Winsa’s success. This network allows Winsa to offer close customer proximity and comprehensive service. The second pillar, he explains, is energy-efficient plastic building components developed with advanced technology.

“Winsa developed Turkey’s first Passive House-certified profile system.”

This achievement significantly boosted brand awareness. Producing in an environmentally conscious way and continuously developing products that reduce building energy consumption is a core mission for Winsa. New components are tested and optimized on in-house test benches according to international technical standards.

Tightly sealed

For the past year, Winsa’s product range has included the Comfort Slide Plus sliding system, which features the high-sealing Roto Patio Inowa parallel sliding hardware. “Since its launch, demand has developed exceptionally well,” reports Boyacı. In 2025, sales of this type of sliding system rose significantly. And for good reason, says the industry expert. Users immediately notice the system’s exceptional ease of operation.

“Our partners recognize the sophisticated technology of Patio Inowa and praise the sealing performance of Comfort Slide Plus.”

Numerous systems were installed in 2025 in both residential buildings and hotels. “Our dealers report that Comfort Slide Plus gives them a clear competitive advantage in projects.”

Quick and easy to assemble

Ease of installation was also a key reason Winsa chose Patio Inowa. “Our factory staff say that assembling it is as simple and straightforward as following instructions for a toy.” The hardware can be installed in a significantly less time than other sliding systems. On-site installation is also easy, and adjustment and maintenance are particularly simple. “These are, of course, crucial aspects for the long-term success of a product,” Boyacı adds.

Partner for the Future

Winsa’s positive feedback extends beyond the Patio Inowa hardware. After a year of collaboration, the executive’s conclusion is clear:

“We rely on flexibility and an efficient production process with maximum delivery reliability. Roto guarantees that 100%.”

Deliveries are always punctual and exactly as agreed. “That’s extremely important for us as a modern industrial company,” he emphasizes. “In the future, it will become increasingly important to work in perfect sync with partners we can rely on.”

Roto provided excellent support during the development and production launch of Comfort Slide Plus, Boyacı concludes. “Even before production began, we experienced a constructive and highly professional collaboration with Roto that continues to this day. The rapid and significant success of Comfort Slide Plus is also a testament to the quality of Roto’s service.”

Technology Leader

Winsa currently employs over 400 people. Over the past four years, the company has produced an average of 500,000 windows and 140,000 sliding elements annually. Boyacı emphasizes that Winsa is now a technological leader in all product segments — “and not just in the Turkish market.” The company aims to continuously increase its export share. That’s why Roto’s global market presence and extensive experience are so valuable to Winsa. The same applies to Roto’s expertise in engaging and supporting architects.

Starting in 2026, Winsa plans to further expand its project-based sales approach, especially its support for planners and investors in large-scale projects, Boyacı announces. “We can offer architects optimal components tailored to specific rooms and buildings that always improve energy efficiency and provide additional value for users,” explains the Deputy General Manager. He is confident that Winsa will continue to grow soon. This is made easier not least by the choice of strong partners. “Deceuninck and Roto are internationally successful companies that have our back.”

A perfect match? Boyacı smiles. “Based on our experience so far, absolutely.”

www.winsa.com.tr/en



Batuhan Boyacı, Deputy General Manager at Winsa



➤ **Video: intelligent hardware with concealed technology for tightly sealed sliding doors**

ftt.roto-frank.com/en/inowa-max-video (YouTube)

New Location for Enhanced Service

30 Years of Roto Frank Turkiye



There is great excitement within the Roto Frank Turkiye team about the new location. In the centre of the picture: Gökçe Şenkal Baycin, Managing Director Near East, to the left Fulya Çelebi

■ **Company** Thirty years ago, Roto established a national subsidiary in Turkey. Fulya Çelebi, responsible for marketing and customer and corporate communications at Roto Frank Ltd.Şti., shares news of a very special anniversary gift

This year, the Roto Frank Turkiye team celebrates 30 years of successful business development. But there is another reason to celebrate: On May 1st, Roto Frank Turkiye moved into a new, modern logistics and sales facility. The building was designed and renovated according to Roto's specifications.

More Space and Modern Technology

The new location offers significantly more space for optimized logistics, as well as an expanded exhibition and training area. The new office layout promotes cross-team collaboration and helps increase productivity. An AI-supported ordering system will be used in the future to ensure efficient order processes.



Understanding and utilizing modern hardware technology: Visitors to Roto's new showroom learn a great deal about the benefits of high-quality windows and doors.

Modern workspaces provide ideal conditions for future developments. Many employees have been with Roto for many years and welcome the company's positive development, which will be consistently continued at the new location. The move strengthens

Roto's presence in Turkey in a sustainable way. It marks the beginning of a new chapter in the company's history, with an even stronger focus on innovative products for energy-efficient buildings.



Roto prepares deliveries for its customers. The move to the new premises provides totally 3000 m² for this important task.



Inform and Inspire

Close cooperation with window and door manufacturers as well as architects creates real added value for all stakeholders in the construction industry. Seminars for architecture students will continue to be offered to promote knowledge transfer. In addition, the new showroom will be open to as many visitors as possible.

The showroom offers the opportunity to experience innovative hardware solutions up close. Window and door manufacturers, architects, architecture students, and designers gain comprehensive insights into the product range and can experience the quality and functionality firsthand.

For a Promising Future

The Roto brand is recognized in Turkey for German engineering excellence, deep market knowledge, and high-quality products and services. The potential of the new location is being leveraged to position the company as a perfect match for window and door manufacturers as well as for architects. At Roto, continuous efforts are made toward a promising future – a commitment carried with pride.

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